

Psychos - of Conflict and Non-Conflict
Interventio-

(1) Access to key players

Both up front and Behind the curtain

(2) A detailed, full knowledge of all the events leading to the current impasse or position hold.

(3) A vision of a way forward of some ways or whatever

4 Total interests Both internally and on your own position

5 Avoid "WAR DIARIES" in for Huddle

6 Never ever compromise your principles

7 STRUGGLE AND control your "Ego"

THE NEED FOR RECOGNITION. flags.

8 Learn to live with humiliations

9 Never accept Payment. Air tickets etc

10 Accept Defeat (if you must)

Recharge your Beliefs and comp
again. Self-delusion is common.

11 Don't Be overawed with Big Names
using arrogance as a defense

12 Most out of "System" leaders
have earned "their position".
"Respect it"

13 "Pairing" for Survival may be
necessary but sharing ~~your~~
secrets can be very foolish
~~and~~ a stable support system is necessary

14 The most defended position MAY
be the compromise - position

15 Prepare to be lonely, abandoned,
avoided

16 Following fitness is essential
to teach yourself to switch off

17 Without access to authors' work
task is 'double difficult'

(1)

The parties NOT THE Mediator

Decides the solution

Least Interventionist

2 Avoidance

Negotiation

Mediation

ARBITRATION

LITIGATION

Aggression

Most Interventionist

Benefits of Mediation

PRESERVES -

TAILORED MADE SOLUTION

BOTH PARTIES HAVE INVESTMENT

IN SOLUTION

LAST SOLUTIONS

DOES NOT BLOCK OFF OTHER SOLUTION
LOW COST

QUICK PROCESS

..... Mediation Processes

STAGES

Critical contact with First Party

Hearing the issues

Building agreements.

Where

Mediation Service is used
Visit and last Both parties

Community
Victim
Elder's

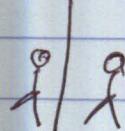
School
commercial

Childrens Mediators in school.

(i) Affirmation
communication
Cooperation
Problem Solving
Conflict Resolution.

people
separate THE problem FROM THE Person

The Back Wall



New View

(1)

Mediation is not conflict is suitable

The Relationship Between disputants
is important.

Both Parties are willing to work

The situation is not covered by law

The Power difference does not
impede the process

Mediation is Not suitable

There is violence
A Public Ruling is needed

One or Both Parties are unwilling

Mediation is A PRIVATE PROCESS

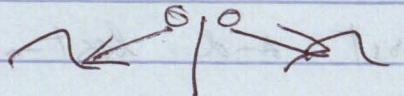
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Don't think the toasts listing

People Narrow Down the options
extra options.

The Two Rules

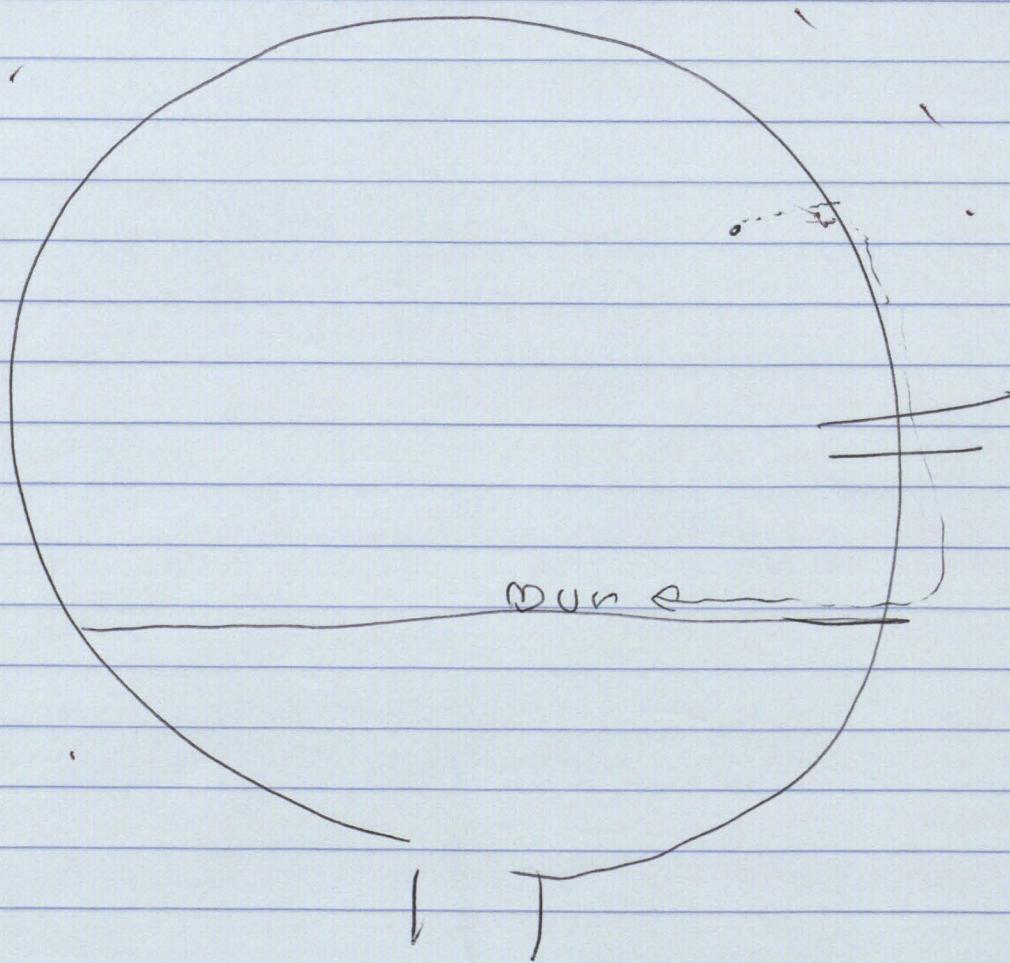


Finally ✓✓ 2 Rules - Win Win
solution

→ 1. Fairness

→ 2. Efficiency

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Resolving Conflict

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Interest Based

Rights Based

Power Based

Andrea
Ackland.

Negotiation fails — threats violence

95% law suits settle out of court

He didn't use the word Neutral.

Paid to be impartial -

Communication is the essence.

The Way Most People Negotiate

Fixed Positions

Asking Questions

M

overlap between the surfaces

expanding common ground and working outward

People do not want an agreement.
MAY have to go through them first

H

Andrew

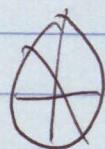
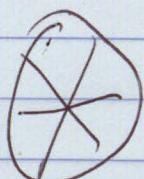
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The Role of Uncertainty - Frightened,
People to work at
THE uncertainty.

conflict /
Hostile

Some times you can't.

Shared Contingency Plan.



Parties are Not Monolithic.

A Number of Dispositions To Them.

What People Actually Want.

The Way People Behave

- Values - Ideology

Use one to attack another one.

↓
Talking about same thing at the same
time, you have to structure the
material

80 people in a Room